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SAGE INTELLIGENCE VS "ENTERPRISE" INTELLIGENCE

By now, you've probably heard of Sage Intelligence. But lately, you may also be hearing about a newer Sage "Enterprise" Intelligence option. While both products provide business intelligence (BI) reporting tools that work hand-in-hand with Sage 300, each differs a bit in the functionality they provide. In this article, we'll explore those differences.

Getting the Names Straight

The product names are very similar and for some, it can be confusing. But here's a snapshot.

[Sage Intelligence](#) pulls real-time financial and operational data from Sage 300 and delivers it in Excel templates which you can easily view and/or customize. The Excel-based interface lets you slice, dice, and analyze your Sage 300 data in graphs and pivot tables that provide a much more hands-on and visual experience than standard reports can provide.

Similarly, **Sage Enterprise Intelligence** also provides a visual approach to reporting that allows non-technical users to perform advanced slice-and-dice analysis of Sage 300 data. While the product is owned by a third party and licensed to Sage customers through an OEM agreement, first level support is still provided by Sage with higher level support handled directly by the developer.

How Are They Different?

In a nutshell, Sage Enterprise Intelligence offers more advanced features for businesses that really want to dig deep using a broader range of analytical tools for data mining and BI reporting.

In addition, Sage Intelligence is entirely Excel-based. While Sage Enterprise Intelligence offers an optional Excel add-on, it's primarily web-based. For those unfamiliar with Excel spreadsheets and formulas, the drag-and-drop web-based interface of Sage Enterprise Intelligence may be easier to learn. And because it's web-based, the application can be accessed from a variety of devices including your desktop, tablet, or mobile device.

It's also worth noting that depending on your Sage business care plan and the version of Sage 300 you're running, Sage Intelligence may already be installed on your system and ready to use. In fact, user licenses for Sage Intelligence may already be included in your plan which potentially makes pricing a differentiator between the products.

Which Product is Better?

The short answer is neither one. The reason that Sage offers two different BI solutions is to provide a variety of analytics and reporting options to customers across a wide variety of industries and needs. It shouldn't be assumed that Sage "Enterprise" Intelligence is better than Sage Intelligence because it's not. They simply offer a different interface and set of features to accomplish a similar objective - better business insight through more flexible and intelligence reporting.



[Contact us](#) to request a copy of the **feature-to-feature comparison** document.



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Product Update for Sage 300

The release of Product Update 1 (PU1) for Sage 300 version 2016 introduced some interesting enhancements to the new **Sage 300c** platform including the following:

- 120+ new web screens for Operations including Inventory Control, Order Entry, and Purchase Orders
- Improved Homepage with more customization options
- New operational KPI widgets for inventory performance, activity trends, and top salespeople
- More web screens for financials including GL, AP, and AR
- All web screens now available in Spanish

PU1 also contains various program fixes for the core product as well including **My Workforce Analyzer** free (previously a separately priced module for Sage HRMS) to customers on a Sage Business Care Gold or Platinum plan.

Library of Free Reports for Sage 300 Intelligence

Did you know that there's a continuously-updated library of free additional reports available for Sage 300 Intelligence?

In fact, a new **Report Utility** has been created that allows you to browse these available reports and easily import them into your Sage Intelligence Report Manager module. The utility detects the Sage accounting system that you're running, does a check against reports that are already in your Report Manager, and displays new reports available from the library that you don't already have.

You can install the utility in 3 simple steps or learn more about how it works in the [FAQ Section](#).



Created based on customer feedback, new reports are continuously added to the library that you can access on a regular basis without having to wait for the next software update and/or upgrade your entire system.

[Browse Available Reports >](#)

Sage Summit 2016

More "Big Name" Speakers Announced

In addition to Sir Richard Branson who was announced as the first "big name" speaker at Sage Summit 2016, Sage recently announced that others from the world of business and entertainment will round out the list of featured guests which now includes:

Gwyneth Paltrow - Oscar®-winning

Ashton Kutcher - actor and producer

Zoey Deschanel - actress, singer-songwriter

Robert Herjavec – businessman and investor on Shark Tank

Daymond John - businessman and investor on Shark Tank

[Get Details or Register Now >](#)

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